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General Terms and Conditions:

These terms and conditions (the "Terms and Conditions") shall be applicable to Channel Partners who would provide their existing and new clientele to Lecco Cucina (LC) in lieu of business growth for both parties. The said Channel Partnership referred as (CP) Program is an initiative launched by Lecco Cucina (LC). By enrolling for this Program you understand and acknowledge that you shall be bound by these Terms and Conditions, as detailed below.

1. The CP is entitled for one-time reference bonus of Rs. 500 every time a lead provided by the CP gets converted to a "Qualified Lead" at a LC Experience Centre.

Qualified Lead Definition: When a lead shared by or brought by or registered by the CP walks-in to a LC Experience Centre and provides the same contact details as submitted by the CP and engages in a constructive discussion with a proper floor plan or renovation plan with LC personal will be termed as a "Qualified Lead".

2. One-time reference bonus of Rs. 500 per lead will be applicable only to all qualified leads shared on or after the date of CP onboarding in our system and all such payments shall be made on or before the 10th of the every consecutive month from the date of onboarding.

3. The CP is entitled to one time **__% as loyalty fees of the total LC panel based products order offer value (only)**, (i.e. offer value is derived after all discounting, before applying installation charges, transportation charges and applicable taxes of the country and as per applicable laws at that point in time) for a "Closed Lead" provided by the CP.

Closed Lead Definition: When a lead registered by the CP qualifies and books an order with LC and a lead will be considered a closed lead only when after 100% payment has been made by the client against the order.

4. The CP registered under LC Channel Partnership Program will be conditional and exclusive to our partnership only and is required not to share his/her leads with other competitors within the same line of business.

5. Payment of Referral loyalty fee will be made in its entirety on or before the 10th of the subsequent month from the date of receipt of the 100% of the final order value as payment from each referred client.

6. All leads converted within 3 months from the date of registration of a particular lead by CP within LC system will be considered under "Closed Lead" for the CP.

7. If the referred client is already in touch with LC team before registration then the lead will not be considered as a reference, and the Channel Partner will receive no earnings against said client's final order value.

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8. It is hereby clarified that any order placed by a client referred by the CP after 3 months from the date of lead registration shall not qualify to be considered under this referral program.

9. It is hereby clarified that any future orders placed (apart from the first order for which the CP has claimed loyalty fee) by a client referred by the CP directly with LC will not entitle the CP under this referral program unless the same customer is again referred by the same CP for the next order or the consecutive orders.

10. In an event where a CP (1st source) only registers a lead with LC but doesn't have any further interactions with the lead registered or LC team in whatsoever way and another CP (2nd source – Architect / Builder / interior Designer / Or Others) gets the same lead to LC Experience Centre, the CP (1st source) would be entitled to one time 2% loyalty fee of the LC **panel based products order offer value (only),** before the applicable taxes of the country as the CP (2nd source) does the main role of closing the lead.

11. LC reserves its right to accept / refuse any prospective clients / leads referred by the Channel Partner at any stage and for any reason whatsoever and the same shall not be contested by the Channel Partner.

12. Lecco Cucina shall compensate the CP, on a monthly basis on the LC product offer price (post TDS/GST deduction, as applicable), on the 20th of every month. TDS deduction for CP who have provided the PAN card details is 2%, else 10%. Post Rs. 10,00,000/- billing in one financial year, 18% GST would be applicable.

13. The program is not applicable for any builder / project and the reference of a client for any builder / project where LC is associated with the builder/project at a corporate project level.

14. Strategic promotional offer (if any) on top of the regular compensation, would be announced in advance and the same would be applicable for specified period and would be mentioned in the offer.

15. Each Party shall keep all information and other materials passing between itself and the other Parties, including without limitation, the terms and conditions of this Program, the costing/pricing and other confidential details of the services availed by the CP from LC, discount/fees/offers/compensation offered to the CP by LC under this Program, as part of the services of LC that have been availed by the member, or otherwise and the subject matter thereof as confidential and shall not, without the prior written consent of the other Party, divulge the confidential information to any other person.

16. These Terms and Conditions will remain in effect unless the Project or the membership is terminated/withdrawn.

17. Lecco Cucina reserves the right to terminate/withdraw the Program immediately at any point in time. In the event LC terminates/withdraws the Program, LC shall intimate the CP members in writing of such termination/withdrawal. It is hereby clarified that any such termination/withdrawal shall not affect any CP loyalty fee payable to the CP, in accordance with these Terms and Conditions, as on the date of receipt of such intimation of termination/withdrawal. Except as mentioned above, LC shall not be liable to pay any Brand Advocacy Fee or any other compensation/fees/cost/damage to the Partner post the termination of the Program.

18. The CP shall automatically cease to be a member under the Program in the event it terminates the services of LC/ the order placed with LC in relation to his/her house/ flat/apartment/residence.

19. LC reserves the right to withdraw the membership of the Partner from the Program, without notice.

20. LC reserves the right to terminate the membership of the Partner in case of gross negligence, misrepresentation or failure to undertake the advocacy and promotion of the brand of Lecco Cucina in accordance with the Terms and Conditions.

21. In the event of such termination/withdrawal of membership, the Partner shall have no claim for any payment/damage under this Program or the Terms and Condition post such termination/withdrawal, except to the extent of the Channel Partner Fee payable under this Terms and Conditions as on the date of the termination/withdrawal.

22. The Partner hereby agrees to indemnify Lecco Cucina of all loss/ damage/ claim/ expense/ fees/ penalty/ costs that LC may have incurred due to the breach of any clause of these Terms and Conditions by the Partner.

23. Lecco Cucina may, at its sole discretion, alter these Terms and Condition. In the event of any alteration/ modification to these Terms and Conditions, LC undertakes to promptly intimate the Partner in writing.

24. All claims and settlement from CP will be settled amicably and from sole discretion of Lecco Cucina. CP acknowledges and confirms that no claims or settlements under this agreement will be taken to any arbitrator or legal jurisdiction but amicably settle with LC only.

25. CP confirms LC that he/she/it promotes and markets the products as per the brand promotion and marketing standards only, at any given point CP does not false promote the products or misrepresent or over commit beyond LC's scope of deliverables.

26. The Channel Partner is not authorized to send any advertisement and/or written communication to prospective client(s)/ leads/ third parties on behalf of LC.

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27. LC logo cannot be used on any of the Channel Partner's communication / collateral/ social media pages/micro-sites/ or any other published material without prior approval/ consent.

28. The Channel Partner, by signing this form, agrees to indemnify Lecco Cucina of all loss/ damage/ claim/ expense/ fees/ penalty/ costs that LC may incurred due to the claims of the consumers by false and wrongful promotion of the brand by the CP.

29. Lecco Cucina will not pay for any allowance or expenses incurred by CP for promoting the brand. The program is limited to referral bonus only and CP confirms the same.

30. Lecco Cucina will provide the training and the brand promotion documents to CP for marketing purpose only.

31. Technical product presentations of the brand to end consumers to be done only in Lecco Cucina Experience Centres or along with the LC official personal.

32. CP cannot have LC visiting card printed for promotions, it is against this agreement and if LC finds it, the association program will be terminated immediately without any further notice.

33. CP confirms that he/she/it cannot receive any advance or payments from end consumers directly.

34. The CP is given the login access at _____ which is confidential and can track the current status of his/her clients at any time. The platform is highly transparent to ensure that both the parties work on a long-term ethical relationship.

35. The Channel Partner, by signing this form, agrees not to divulge any information with respect to transaction(s) entered between Lecco Cucina and any/ all prospective client(s)/ leads.

36. These terms and conditions are governed by Indian law. Any disputes will be resolved under the jurisdiction of the courts of Bengaluru.

I agree to the above terms and conditions.

Signature

Name

Date